

Message Text

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ORIGIN OES-07

INFO OCT-01 ARA-14 ISO-00 L-03 COME-00 EB-08 DLOS-09
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-----072587 172209Z /61

P 172102Z AUG 77
FM SECSTATE WASHDC
TO AMEMBASSY BRASILIA PRIORITY
INFO AMCONSUL RIO DE JANEIRO PRIORITY
AMCONSUL BELEM PRIORITY

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E.O. 11652: N/A

TAGS: EFIS, BTRA, BR

SUBJECT: JOINT SHRIMPING VENTURES IN BRAZIL

REF: BRASILIA 5906

1. DEPARTMENT AND DOC (NMFS) REPS MET WITH U.S. SHRIMP
INDUSTRY GROUP AT TAMPA AUGUST 16 AT INDUSTRY INVITATION
TO DISCUSS CONSULTATIONS WITH BRAZIL ON JOINT VENTURE
ARRANGEMENTS, IN ACCORDANCE WITH TERMS OF EXISTING AGREE-
MENT. U.S. BOAT OWNERS EXPRESSED STRONG INTEREST IN EX-
PLORING NEW ARRANGEMENTS FOR FISHING OPERATIONS,
SPECIFICALLY ESTABLISHMENT OF BASES AND PROCESSING
FACILITIES IN BRAZIL. ACCORDINGLY, IT IS REQUESTED
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EMBASSY SEEK TO ARRANGE MEETING WITH APPROPRIATE BRAZILIAN
GOVERNMENT AND INDUSTRY REPS. DEPARTMENT BELIEVES BELEM
WOULD BE IDEAL SITE FOR MEETING, AND SUGGESTS WEEKS OF
SEPTEMBER 5-9 OR SEPTEMBER 26-30 AS DATES THAT WOULD
ALLOW FULL PARTICIPATION BY U.S. GOVERNMENT AND INDUSTRY.

2. REQUEST EMBASSY CONVEY THE FOLLOWING PROPOSED AGENDA

ITEMS TO BRAZILIAN AUTHORITIES AND ADVISE DEPARTMENT
OF THEIR REACTION:

A. CURRENT BRAZILIAN REGULATIONS AFFECTING THE IMPORT/

EXPORT OF SHRIMP AND THE PROCEEDS FROM THEIR SALE.

B. AVAILABILITY AND COST OF FISHING BOAT SUPPLIES AND
EQUIPMENT.

C. AVAILABILITY AND COST OF FUEL.

D. AVAILABILITY AND COST OF DRY DOCK AND REPAIR
FACILITIES.

E. FACTORS INFLUENCING CONSTRUCTION AND USE OF WARE-
HOUSING AND PROCESSING FACILITIES.

F. AVAILABILITY AND COST OF LOCAL LABOR.

G. TAX INCENTIVES AND OBLIGATIONS.

H. UTILIZATION OF FISH BYCATCH.

3. DEPARTMENT WISHES TO STRESS THAT INITIAL MEETING
WOULD BE CONSULTATIVE IN NATURE, AND NOT A NEGOTIATION.
BELEM SITE IS PREFERRED TO ALLOW DIRECT CONTACT BETWEEN
U.S. AND BRAZILIAN INDUSTRY REPS AND TO PERMIT ON SITE
CONSULTATIONS AND INSPECTIONS OF EXISTING FACILITIES.
FYI. IN VIEW OF IMPLICATIONS RANGING BEYOND FISHERIES
ISSUES CONTAINED IN PROPOSED AGENDA, REQUEST EMBASSY
VIEW ON ADVISIBILITY OF SUGGESTING TO BRAZILIANS THAT
THEIR DELEGATION INCLUDE REPRESENTATIVES FROM BRAZILIAN
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AGENCIES NOT NORMALLY INVOLVED IN RESOURCE DISCUSSIONS,
PARTICULARLY IN TAX AND FINANCIAL AREAS. VANCE

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